### RESEARCH METHODOLOGY

Semester V Subject Code: Lectures: 30 Credits: 2

#### **OBJECTIVES:**

- To acquaint students with the basic concepts of Research Methodology
- To acquaint the students with the areas of Research in Business
- To enhance capabilities of students to conduct the research in the field of business and social sciences
- To make them familiar with the art of using different research methods and techniques

### 1: Business Research Methods: An Introduction

05

- Research
  - Definition and Meaning
  - o Characteristics
  - o Objectives
  - o Types of Research
    - Pure vs. Applied
    - Qualitative vs. Quantitative
- Research Process: an eight step model
- Significance of Business Research

## 2: Business Research Process Design

05

- Formulating a Research Problem- Sources and Steps
- Formulation of the Hypotheses Characteristics and Types
- Research Design
  - Exploratory
  - Descriptive
  - Experimentation

Board of Studies			
	Name	Signature	
HOD	Dr. G. H. Gidwani	ag.H.g. Delwa-	
Subject Teacher	Dr. Vaishali Diwakar	Ducken	
Subject Teacher	Asst. Prof. Rajni Singh	Rojuste	
Academic Expert	Dr. Anurekha Chari Wagh	Anubles	

Course Coordinators

# 3: Data Collection and Sampling

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- Methods of Data Collection:
  - Primary Sources
    - Survey Technique (Observation, Structured Interview and Questionnaire)
    - Simulation
  - o Secondary Sources
    - Internal Sources
    - External Sources
- Sampling:
  - o Concept
  - Types of Sampling Methods
    - Probability Sampling
    - Non- probability Sampling

## 4: Data Analysis and Presentation

06

- Data Analysis
  - Editing the data
  - Coding
  - Analysing the data
    - Developing a frame of analysis for quantitative studies
- Presentation of Result: Report Writing
  - Organisation of the written report
  - Tabular Presentation of data
  - Graphical Presentation of data
  - Oral Presentation
- Mode of Citation & Bibliography

## Assignment: Research Project

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Board of Studies				
	Name	Signature		
HOD	Dr. G. H. Gidwani	o li.H. Gidux		
Subject Teacher	Dr. Vaishali Diwakar	Another		
Subject Teacher	Asst. Prof. Rajni Singh	R of Sent		
Academic Expert	Dr. Anurekha Chari Wagh	ANTHONE		



### Recommended Reference Books

- 1. Alan Bryman & Emma Bell (2008), Business Research Methods, Oxford University Press, New York.
- 2. Anil Kumar Gupta (2011), Research Methodology-Methods & Techniques, Vayu Education of India, New Delhi.
- 3. Bajpai Naval (2011), Business Research Methods, Pearson Education, New Delhi
- 4. Bhandarkar P.L, Wilkinson T.S, (2010). "Methodology and Techniques of Social Research" 23<sup>rd</sup> Ed, Mumbai, Himalaya Publishing House
- 5. C. R. Kothari (2008), Research Methodology-Methods & Techniques, New Age International Publishers, New Delhi.
- 6. Donald R. Cooper & Pamela S. Schindler (1999), "Business Research Methods", Tata McGraw-Hill Edition, New Delhi
- 7. Kumar .R. (2014) Research Methodology A step by Step guide for Beginner's (2<sup>nd</sup> Ed) Pearson Education, India
- 8. P. L. Bhandarkar, T. S. Wilkinson & D. K. Laldas (1993), Methodology & Techniques of Social Research, Himalaya Publishing House, Mumbai
- 9. Singh. A.K. (2004) Tests, Measurements and research methods in Behavioural sciences (3<sup>rd</sup> Ed), Bharti Bhavan Publishers, Patna.
- 10. Zikmund William G. (2008),Business Research Methods, Cengage Learning India Pvt. Ltd. 7<sup>th</sup> Edition, New Delhi

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Academic Expert	Dr. Anurekha Chari Wagh	The Color of the C

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Course Coordinator