PRINCIPLES OF MANAGEMENT

Semester I Subject Code: BC11505 Lectures (Lects.): 48

Objectives:

The syllabus aims in equipping students with -

- Nature and importance of Management and its role in various disciplines
- Some Great Contributions to the field of Management.
- Understanding the functions of Management in this dynamic Business Environment
- · Getting updated with some latest trends in Management

Unit 1 INTRODUCTION TO MAMAGEMEMT	06 Lects.
Meaning and Definition of Management	2
2. Management as an Academic Discipline	2
3. Management as an Economic Resource	1
4. Management as an Team Process	Î

Unit 2: CONTRIBUTION OF TRADITIONAL AND MODERN MANAGEMENT THINKERS	10 Lects.
1. Traditional Thinkers: F.W. Taylor, Henry Fayol	4
2. Modern Thinkers- Peter Drucker, C.K. Prahlad, Stephen Covey.	6

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Unit 3- FUNCTIONS OF MANAGEMENT	20 Lects.
1.Planning-	
Meaning and Definition	
Components of Planning-	6
⇒Proactive/Reactive Planning	
⇒Formal/Informal Planning	
⇒Strategic/operational Planning	
⇒Corporate/Functional Planning	
MBO; SWOT Analysis.	
2. Organising- Meaning and Definition, Organisational Climate and Culture	4
3. Staffing- Meaning and Definition and Functions in Brief) octsourcing	3
4. Directing-	
⇒ Meaning and Definition	
⇒ Communication	4
⇒Leadership	-
⇒ Motivation and Morale	
5. Controlling-	
⇒ Meaning and Definition	
⇒ Management by Exception	3

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UNIT 4- EMERGING ASPECTS IN MANAGEMENT	12 Lects.
1. Managing Workforce Diversity	3
2. Knowledge Management	3
3. (Employee Engagement/ TEI	
4. Feedback Management	3
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Recommended Books:

- 1. Management Theory and Practice- C.B.Gupta
- 2. Principles and Practices of Management L.M. Prasaad
- 3. Global Management Solutions- Dinesh Seth; Subhash.C. Rastogi
- 4. Management, A Global and Entrepreneurial Perspective- 13th Addition- Heinz Weihjrich; Mark.V. Cannice; Harold Koontz
- 5. Management concepts and strategies- P.S. Chandan
- 6. Management- Stephen P. Robbins; Mary Coutler. 8th Edition

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